

N E W S R E L E A S E

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When Counties Count: A Closer Look at Will, DuPage, Lake and Cook County Opportunities Being Presented at the Association of Industrial Real Estate Brokers April Meeting

WHEATON, IL (April 6, 2010)—Members of various counties in the Chicago metropolitan area will highlight their advantages and differences at the April membership luncheon of the Association of Industrial Real Estate Brokers (AIRE), Tuesday, April 13, 2010 at the Rosewood Restaurant in Rosemont, Ill.

The program for the luncheon is "When County Counts: The Differences Between Cook, DuPage, Lake and Will Counties in the New Economy".

With local, county and state governments scrambling for revenue, and tenants and buyers hunting for deals, where do the real opportunities lie? The panel will discuss the current value proposition offered by each county, including incentives, job training and low-cost business loans. What is the current property and sales tax situation? Where are new, emerging pockets of development or growth? Are there plans for new or expanded expressways or other major capital projects? After the presentation, members will be expected to be able to answer the "why" questions when discussing location with their clients.

The moderator of the panel discussion is Brian Liston, ESQ., Partner - The Law Offices of Liston & Tsantilis, P.C.. Members of the panel include John Greuling, President & CEO, Will County Center for Economic Development; Roger Hopkins, President & CEO, Choose DuPage; John Nyhan, Chief Legal Counsel, Cook County Assessor's Office; and Philip Rovang, Director of Planning, Building & Development, Lake County

Registration for the program begins at 11:30 am; lunch will be served at noon. The Rosewood Restaurant is located at 9421 W. Higgins Road, Rosemont, IL. Members and non-members can register by filling out a registration form that can be found at www.aire-brokers.org, or by calling Sara Drake at the AIRE offices, 630-510-4554.

The sponsor of the March Lunch, Learn & Lead program is **The Law Offices of Liston & Tsantilis, P.C.**

Other AIRE programs this year include how to make existing industrial buildings more energy efficient and "Green" friendly, and; what segments of the manufacturing industry will be the first to recover.

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